**Install Salesforce CPQ**

* + Create a User record for yourself on the Org you are installing

* + Before Installing Salesforce CPQ, enable the following (<https://help.salesforce.com/articleView?id=cpq_install_permissions.htm&type=5>)
    - Enable email deliverability to all users.
    - Enable Chatter.
    - Enable Orders.
    - Enable CRM content

* + Click the Production link of the latest release (Summer'18 as of now) at the bottom of the page (<http://steelbrick2.force.com/Installcpq>)

* + Login with the Org details

* + Select "Install for All Users", Select "Yes" and click continue

* + Wait for Installation to complete (could take around 15 mins)

* + Follow the below Post Installation Steps- <https://help.salesforce.com/articleView?id=cpq_install_cpq_package.htm&type=5>
    - From Setup, enter Installed Packages, and then click Installed Packages.
    - Find Salesforce CPQ and click Configure.
    - Click the Pricing and Calculation tab.
    - Click Authorize New Calculation Service.

* + For Further setup, follow the steps in <https://help.salesforce.com/articleView?id=cpq_prof_edition.htm&type=5>
  + Install Training Kit Package (TrainingKit Installation:  <https://login.salesforce.com/packaging/installPackage.apexp?p0=04t36000000DdjM>)
  + Go to PriceBooks --> Inactivate the "Standard" PriceBook and Activate the "Standard Price Book".

***Test the Installation by creating a Quote in the system***

* + Go to Quotes Tab and create New Quote by populating the below fields in the screenshot

* + Machine generated alternative text:
    Quote 
    Q-OOOOO 
    Back to List: Quote Templates 
    Quote Detail 
    Quote Number 
    Sales Rep 
    Primary Contact 
    Y Contract Information 
    Master contract 
    Start Oate 
    Subscription Term 
    Y Discount Information 
    Additional Disc. 
    Avg. Customer Disc. (0/0) 
    Total Customer Disc. Amount 
    Addl. Disc. Amount 
    Target Customer Amount 
    Y Partner Information 
    Partner O 
    Partner Discount 
    Avg. Partner Disc. ('.10) 
    Customize Page I Edit Layout Printable View I Help for this P 
    Quote Lines 
    0-00000 
    Vamsi Poosarla 
    8/21/2018 
    36 
    $150 oo 
    $150 oo 
    Quote Line Grougs[ßl I Quote Documents [0) 1 Activity History 101 Additional Documents[Q] I Notes & Attachments 
    Edit Delete Clone Clone with Related Edit Lines Include Document Generate Document Preview Document Refresh Prices 
    Import Lines 
    Modify Quote Terms 
    Opportunity 
    Account 
    Type 
    Status 
    Payment Terms 
    Delivery Method 
    Expires On 
    List Amount 
    Regular Amount 
    Customer Amount 
    Net Amount 
    Price 300k 
    Distributor Discount 
    Burlington Textiles Weaving Plant Generator 
    Burlington Textiles Corp of America 
    Ouote 
    Draft 
    Net 30 
    9/20/2018 
    $1,575 oo 
    $1,575 oo 
    $1,42500 
    $1,42500 
    Standard Price 800k 

* + Select Standard PriceBook.
  + Click Add Products
  + Select "Admin Hour" and "Apple MacBook Pro"
  + Click Save on Apple MacBook Pro Configuration.
  + Apply 10% discount on "Apple MacBook Pro" and click "Quick Save"

***Create a Quote Template***

* + Go to Templates Tab, create a New Template. (Name : My First Demo Template, Default : True, Deployment Status : Deployed, Click Save)

***Test a Quote Output***

* + Go back to previous Quote, Click button "Generate Document", Click Preview.
  + You should get an Output with line items table to validate